

7200 Wisconsin Ave, Suite 750 Bethesda, MD 20814 United States of America T: +1 (202) 861-5632 F: +1 (240) 482-1783 www.km-advisorsllc.com

Job Description: Transaction Services Senior Analyst

Position Types: Full-time

Office Location: Bethesda, MD

## **About K&M Advisors:**

K&M is an internationally-recognized infrastructure finance and engineering advisory firm. Since its creation in 1987, K&M has advised private investors, multilateral agencies, and governments on the development of power, water, and telecommunications projects valued at over US\$30 billion. K&M provides a range of technical, financial, and commercial consulting services, including transaction advisory, project development advisory, due diligence, and Owner's and Lender's Engineer services. K&M has played a leading advisory role in the development of nineteen (19) Independent Power Producer (IPP) projects that reached financial close, including the implementation of the first IPPs in seven developing countries. K&M is owned by the Dorado Group, a private developer, owner, operator, and manager of IPPs.

We're looking for a full-time Senior Analyst. You'll work across disciplines to support the following activities:

- Economic analysis (including cost-benefit analysis and LCOE calculations)
- Financial modeling for power generation (conventional and renewable) and LNG
- Electricity market analysis
- Investor due diligence of power projects
- Topical research
- Producing professional-grade written reports and presentations
- Developing new business opportunities

You'll gain exposure to all areas of K&M's business. You'll have the opportunity to work on a variety of projects around the world and gain experience with a range of conventional and renewable power generation and energy storage technologies.

## **Candidate Profile:**

The ideal candidates would have:

- Interest in power generation (including conventional and renewable) and LNG to power, and have some exposure to the sectors through previous work experience
- Experience and strong capabilities conducting financial modeling in Excel, and have demonstrated experience developing and operating financial models, including: project



finance models, pro-forma financial statement forecasts, levelized cost of electricity calculations, and cost-benefit analyses

- **Strong writing skills**, with the ability to deliver high-quality, professional written material in English that are grammatically correct and display a high attention to detail
- **Exceptional verbal communicators**, with the ability to articulate complex concepts and present analytical material to a variety of audiences, and prepare effective PowerPoint presentations
- Experience applying corporate finance and micro/macro economic concepts to real-life projects
- Understanding of **common power generation technologies**, and how power generation markets work
- Interested in growing professionally in a long-term career, while maintaining a sustainable work-life balance.

## **Minimum Qualifications:**

- Graduate degree in business, economics, finance or related field
- Relevant work experience at least 5 years
- Excellent English (oral and written) communication skills

Only applicants with valid work authorization in the U.S. will be considered.

## To Apply:

Send the following materials to careers@km-advisorsllc.com:

- Cover letter
- Resume
- Writing sample (max. 3 pages)

